



A DXC Technology Company

Dynamics 365 Readiness Review

YOUR JOURNEY TO DIGITAL TRANSFORMATION

Digital transformation has become part of every business – embracing the possibilities of the new, digital ways of working.

Take your first step on the path of digital transformation and Dynamics 365 with the Eclipse Dynamics 365 Readiness Review. This is an assessment of your current business systems, processes and your organisation's readiness to transition to the Microsoft cloud. The focus is on business risks, IT optimisation, integration, security and new technical and operational opportunities that the complete Microsoft cloud can bring.

We will review your operational and business priorities, and then recommend the most appropriate strategy to reach your short, medium and long term goals; taking into consideration the functionality requirements, technical platform, and the change management that is inherent with a transformation.

The goal is to ensure you get the most value from your investment with Dynamics 365 today with a clear roadmap to the future.

OUR APPROACH

At Eclipse, we believe you should start as you mean to continue.

Your digital transformation will begin in the areas where your business can gain the most value today, and will evolve with you into the future. The question is, where and how do you start?

Your journey to Dynamics 365 with Eclipse, will begin with a Dynamics 365 Readiness Review Questionnaire. Completed with your, Eclipse Account Manager, the outcomes of this exercise will deliver the scope, duration and budget of your Readiness Review. As each Readiness Review is unique, the project engagement will vary depending on the size and complexity of your business.



DYNAMICS 365 READINESS REVIEW ENGAGEMENT PROCESS

The Eclipse Dynamics 365 Readiness Review Engagement Process consists of a series of workshops and information sessions designed to engage with stakeholders, specialists and key users to ensure the alignment of the organisational objectives with the ultimate 'Cloud Solution Architecture' Map.

The goal of the Engagement Process is for Eclipse to deliver an 'As Is' Solution Architecture and Report that documents the following core areas discovered during the workshops:

1. **Business Systems Environment** – current business applications and systems landscape
2. **Infrastructure Readiness** – current and infrastructure architecture
3. **Business Strategy** – business strategy and objectives and the role of IT within this strategy
4. **Change Management** – risk analysis of the current cultural and organisational environment.

Throughout the workshops and information sessions, your team will also have the opportunity to become more familiar with the new Dynamics 365 and cloud functionality and terminology and new licensing model and the changes it will introduce to your business.

The review report document will detail the information discovered during the workshops. It describes the 'As Is' landscape of the solution architecture and discusses a 'To Be' architecture.

The review report illustrates and details the steps required for the business to transition to the proposed Dynamics 365 Microsoft cloud architecture and highlights any potential road blocks and risks.



Once complete the review will enhance your understanding of the organisation's business, operational and IT readiness for a move to the cloud and Dynamics 365 and identify any gaps or areas of concern to be addressed in the resulting Cloud Solution Architecture Map.

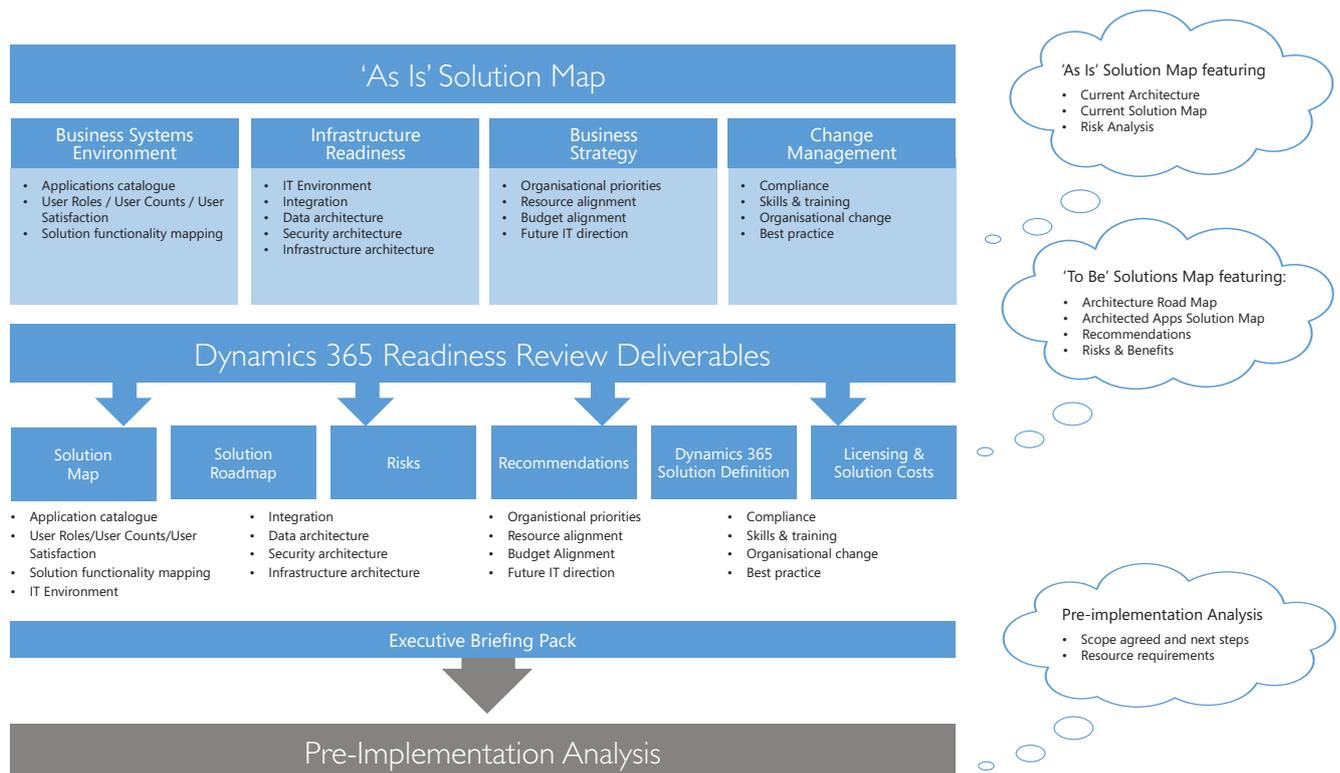
DYNAMICS 365 READINESS REVIEW OUTCOMES

The Dynamics 365 Readiness Review is built on the "The Open Group Architecture Framework" (TOGAF). The key objective of the review is to assist in the optimum selection and implementation of the Dynamics 365 application within the new Microsoft cloud architecture. The Review also sets out the ground work for the focus of a Pre-Implementation Analysis to be undertaken once the go-forward plan has been agreed and the scope defined.

Armed with the 'As Is' Solution Architecture, Eclipse will clarify the requirements needed to meet the key business and technical objectives for Dynamics 365 in the Cloud Solution Architecture Map and Dynamics 365 Readiness Review Report.

The review report will illustrate and detail the steps required for the business to transition to the proposed architecture and highlight any potential roadblocks and risks. The deliverables will include:

1. **Solution Map** – the Enterprise Solution Architecture Map graphically details the relationship between Dynamics 365, proposed future and existing Business solution technologies.
2. **Solution Roadmap** – the Enterprise Solution Architecture Roadmap gives a clear and defined path to transition to Dynamics 365 with each step identified and approximate timeframes provided.
3. **Risks** – a risk analysis will identify areas of transitional challenges associated with moving to the cloud environment, which are linked to the proposed recommendations and technical opportunities.
4. **Recommendations** – mechanisms for mitigating these risks will be documented along with the recommendations that will assist in delivering the most value to the business from the investment in Dynamics 365 and the Microsoft cloud.
5. **Dynamics 365 Solution Definition** – the Dynamics 365 solution architecture will be graphically detailed to map the current business functionality against the new solution, outlining key business roles mapped against the new architecture.
6. **Licensing and Solution Costs** – a high level Dynamics 365 subscription model based on the needs outlined in the review and aligned to the Solution Roadmap. This presents indicative subscription costs for the short, medium and long term investment based on assumptions defined during the review.



EXECUTIVE BRIEFING PACK

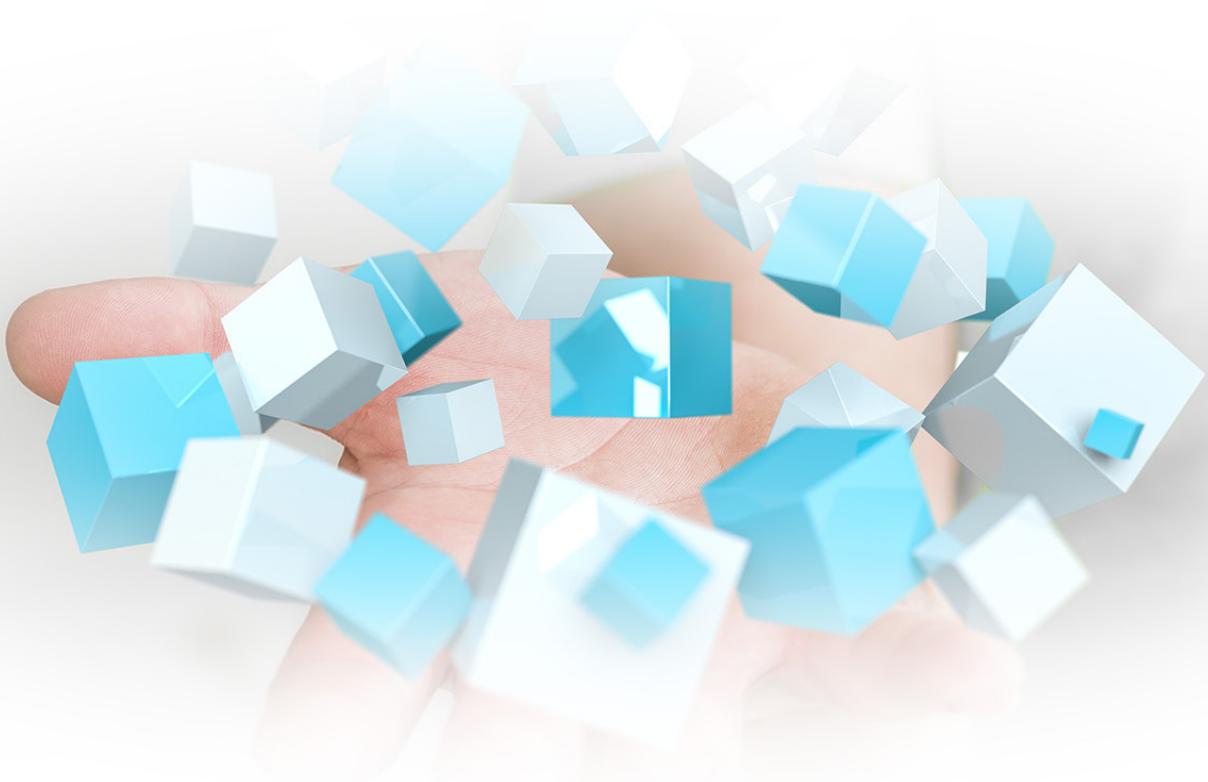
To ensure the success of the Dynamics 365 Readiness Review, Eclipse provides a high-level synopsis of the review report designed for an executive level audience. This Executive Briefing Pack delivers a high-level overview of the findings and will assist the Review Sponsor in presenting to your Executive/Board. The Executive Briefing Pack includes:

- Executive Briefing document
- Executive Briefing PowerPoint Presentation
- Workshop – with a 'walk through' the Executive documentation

Eclipse will also provide assistance in modifying and presenting the Enterprise Architecture Executive Briefing PowerPoint Presentation to your Executive/Board if required.

NEXT STEPS

The Dynamics 365 Readiness Review will provide the business, technical, operational and application alignment to position your organisation to move to Dynamics 365. From here, the next step is to undertake a Pre Implementation Analysis to deliver an agreed project scope.



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